

## FIXED FEE MENU

### Pensions

This fixed fee (adviser charge) menu is supplemental to our “Keyfacts about our services and costs”.

1. Our typical charges for our initial work are (in relation to the pension money under consideration):

4% of the first £100,000; plus  
2% of the amount between £100,000 and £250,000; plus  
1% of the amount above £250,000

There is a minimum charge of £1,000.

Much of the pension work is particularly complex or time consuming (e.g. pension transfers and pension shares on divorce). *For matters which are straightforward and not urgent, the above fee for the first £100,000 can be reduced to 3%.*

Example 1 - if you require advice about only £10,000, our fee would be £1,000.

Example 2 - if you require advice about £200,000, our fee would be £6,000.

2. We review your pension plans on an annual basis (unless you instruct us at outset that you do not require this service).

There will be an additional charge of 0.5% p.a. of the value of the investments under review, entitling you to an updated valuation and commentary. Subject to a minimum charge of £800, this review would normally include a meeting with you, during normal office hours, at a mutually convenient location.

Example 1 - if your investments are worth £50,000, our fee would be £250.

Example 2 - if your investments are worth £200,000, our fee would be £1,000.

3. We are happy for our fees to be paid directly by you.

If products are used, however, you can instruct the product providers to pay our fees, which may be more tax efficient. You need to be clear that this will increase your product charges.

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